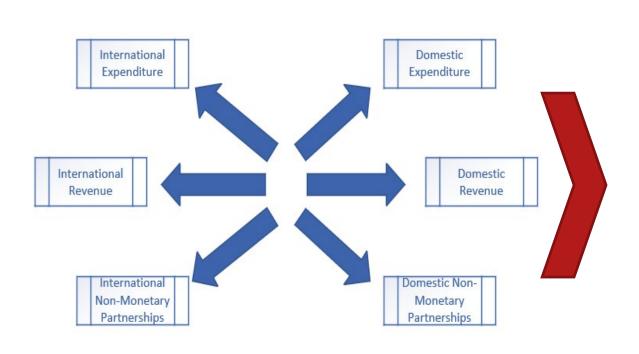


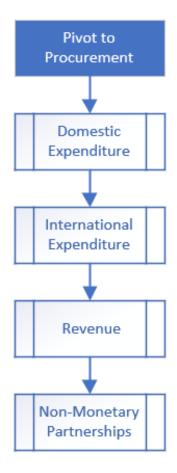


Jaggaer Contracts+ Implementation

Original Rollout Plan "Big Bang" of all Contract Types

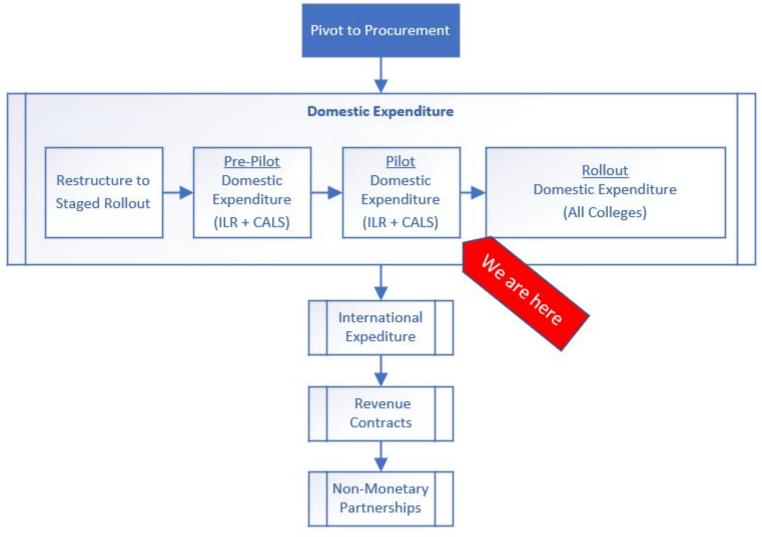
Updated Roll Out Plan
Staged Rollout
Pivot to Procurement







Jaggaer Contracts+ Rollout Plan Status





Pilot Contracting Process

All contract requests start with an I Want doc (single starting point).

- College and Unit faculty and staff members:
 - Need minimal information to start.
 - Need limited knowledge of the process.
- Shared Service Center (SSC) staff members:
 - Identify Jaggaer Contract Transaction.
 - Review I Want docs (business purpose, account, object code).
 - Review transaction authority.
 - Route to Procurement.



Pilot Contracting Process

- Central Procurement staff members (Central Facilitator):
 - Registers new vendors.
 - Interacts with Tax (independent contractor versus employee analysis)
 - Interacts with Risk Management (new Insurance Matrix Process).
 - Identifies the proper contract.
 - Prepares the contract record.
 - Initiates the contract with vendor.
 - Initiates the requisition.
- Responsibilities shifting from colleges/units and the SSC to central Procurement staff members:
 - Process creates efficiencies, not new work.



Visualization of Process Change

Current Procurement Contracting Process

Responsible Group Unit Joint **Procure Procurement Type Determination** Statement of Work Creation IC/Employee Determination Sole Source Determination IT Statement of Need **Choose Contract Template** Creating Draft Cornell Contract Sending Cornell Contract to Vendor Signature Management Process - Cornell Template (no edits) Insurance Waivers - Cornell Template Insurance Waivers - Vendor Template **Contract T&C Negotiations Requesting General Counsel Review** Signature Management Process - Cornell Template (edits) Signature Management Process - Vendor Template **New Vendor Registration**

Pilot Procurement Contracting Process

Responsible Group	Unit	Joint	Procure
Statement of Work Creation			
Procurement Type Determination			
IC/Employee Determination			
New Vendor Registration			
Sole Source Determination			
IT Statement of Need			
Choose Contract Template			
Creating Draft Cornell Contract			
Sending Cornell Contract to Vendor			
Insurance Waivers - All Templates			
Contract T&C Negotiations			
Requesting General Counsel Review			
Approve SoW Edits			
Signature Management Process - All Templates			



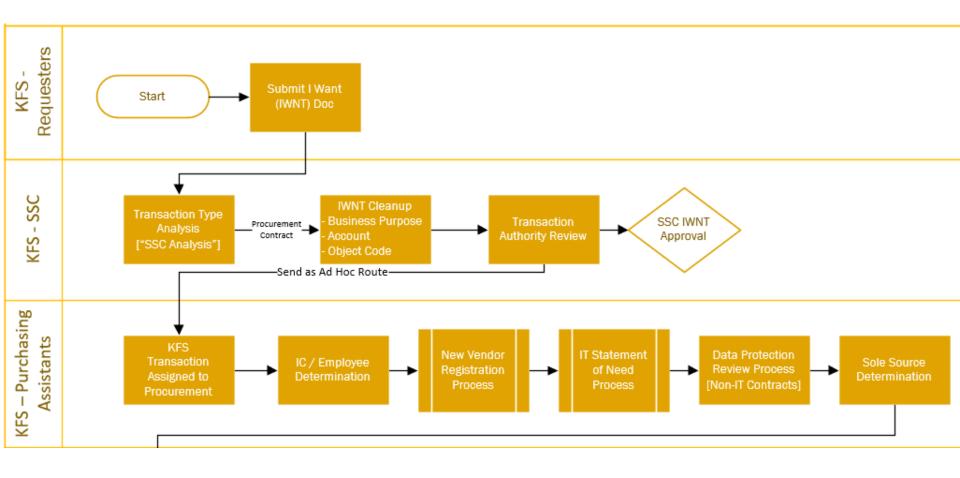
Process Changes: Unit v. Central Facilitators

Responsibilities:

- Units are responsible for what needs to be purchased (e.g., create a Scope of Work)
- Central Facilitators are responsible for how to make purchase (e.g., manage process, select purchase method, manage contract management software, select contract template)
- Joint responsibility for processing certain transaction
 prerequisites (e.g., Insurance waiver and IT Statement of Need)



I Want Doc Process Flowchart





New Pilot Process Benefits

• Benefits to Units: Less work

- Simplifies service provider/consultant engagement process.
- Reduces administrative burden.
 - No managing contract templates, IC evaluation, and insurance.
 - No complex contract related training.
- Supported centrally through all steps of the contracting process.

Benefits to Central: Less risk

- Standardized processes (everything in one place).
- Controlled templates (no wrong template, no stealth edits).
- Controlled signature authority.
- Standardized IC/employee and insurance risk workflows.
- Full utilization of Jaggaer application (auto-routing and template creation)

Benefits to all

- Increases visibility.
 - See the current transaction status.
 - Access contracts in a repository.
- Simplifies the contract process.
 - Lessens bottlenecks in Risk and Tax.
 - Addresses issues earlier.
- Aligns appropriate responsibilities.
 - Units concentrate on scope buildout (what you want to buy).
 - Central concentrates on running process and creating contracts (how to get it).
- Leverages existing technology (I Want doc).



Current Status: Number of Contracts Processed

- College of Agriculture and Life Sciences (CALS)
 - 24 contracts:
 - Complete: 12
 - In Process: 5
 - Rejected: 7
- School of Industrial and Labor Relations (ILR)
 - 4 contracts:
 - Complete: 3
 - In Process: 1
 - Rejected: 0

Next Steps

- Continue testing new process and software with actual contracts.
- Finalize staffing plan and resources.
- Once staffing plan and resources are finalized:
 - Develop full pilot and campus rollout plan/timeline.
 - We will be looking for college volunteers.
 - Expect a staged rollout like the SSC.
 - Develop campus rollout communication and training plans.
- Incorporate new contract types into Jaggaer.

